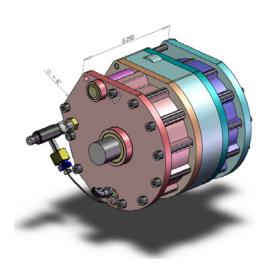
# LiquidPiston, Inc.

# Introducing the High Efficiency Hybrid Cycle Engine



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## **LiquidPiston Vision**

Internal Combustion Engines (ICEs), based on new highly-efficient, multi-fuel engine architectures, will be critical for the world's "Expensive Oil" economy for the foreseeable future, by enabling:

- Very efficient utilization (compared to current ICEs) of fossil fuels & bio-fuels, and a
- <u>Practical evolution</u> to alternative and lower-carbon energy sources

for transportation and power generation applications.

# Why A New ICE? Entering the Era of "Green Mobility"

**Climate Change** 

Unfriendly or Unstable Oil Supply Countries

End of Era of
Cheap Oil –
Supply & Political
Constraints

US Diesel & Gas Consumption = 180 B Gal (2006)



Current ICE
Platforms Originate
from 1860's

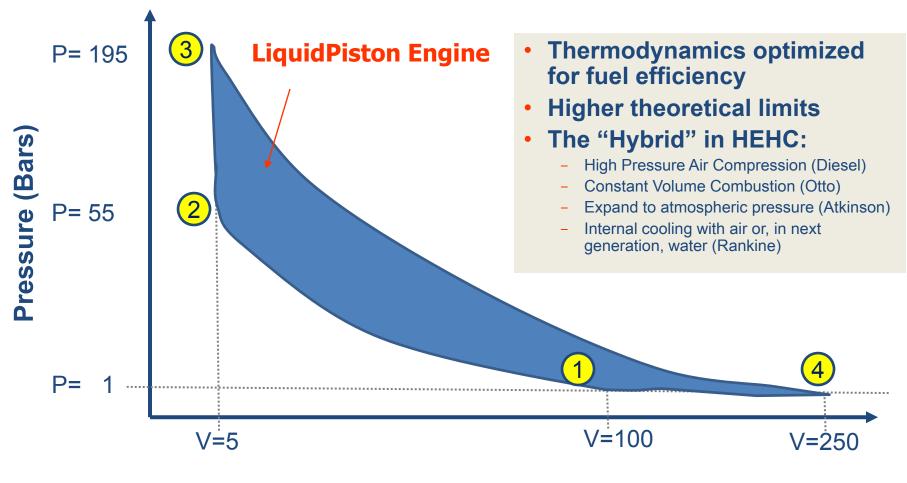
Legacy ICE Ave. Efficiency < 20%

\$275B Annual Mkt 60 M units, 5% G/R

**Federal CAFE Stds** 

#### LPI's Innovation: High Efficiency Hybrid Cycle

Move Combustion cycle from Time Domain to Spatial Domain



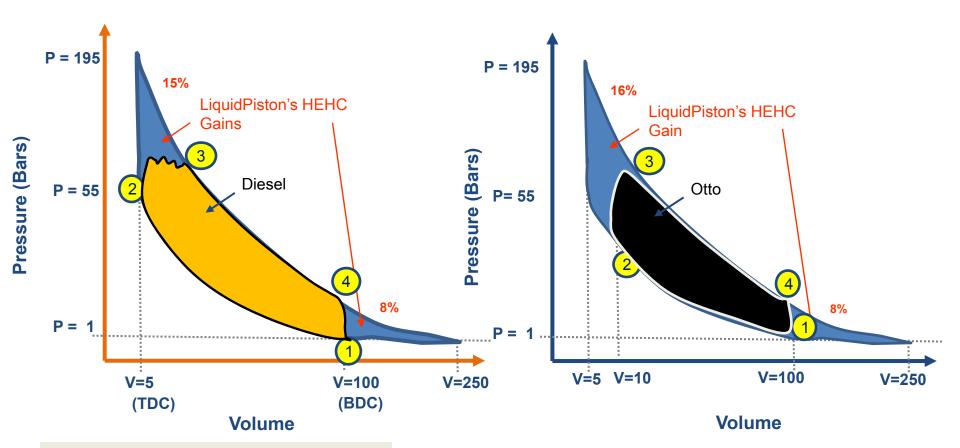
Efficiency ≈ Area under the curve

**Volume** 

### **HEHC Thermodynamic Advantages**

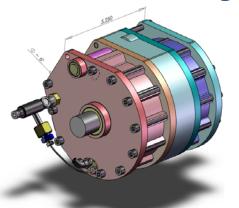
vs. Diesel Cycle

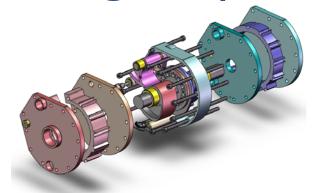
vs. Otto Cycle



Efficiency ≈ Area within the curve

### **Initial Prototype Engine (10 HP)**





LPI BENEFIT	Improvement Factor	Parameter
Efficiency Max	x 1.4	η <sub>max, conventional</sub> ~42% η <sub>max, LPI</sub> ~ 57%
Efficiency Ave. for variable load/ automotive application = Fuel Consumption	x 3	η <sub>avg, conventional</sub> ~ 17% η <sub>avg, LPI</sub> > 50%
Size/weight (<50 kW)	x 5-10	5 Lbs / HP (Otto) 10 Lbs / HP (Diesel) 1 Lbs / HP (LPI)
Size/weight (>50 kW)	x 3- 6	3 Lbs / HP (Otto) 6 Lbs / HP (Diesel) 1 Lbs / HP (LPI)
Noise Level	Lower (eliminate poppet valve & exhaust noise)	tbd

# **LPI Strategy**

Provide high efficiency engine technology and design expertise via partners who will incorporate the HEHC engine in multiple automotive and non-automotive applications.

#### LPI will:

- Build a small world-class R&D team to continue innovation in core combustion engine technology and engine systems design
- Focus on OEMs and licensees as the primary go-to-market strategy
  - 1. Auxiliary Power Unit and Genset mfrs initial target
  - 2. Serial Hybrid EV range extender engine strategic target
- Utilize 3rd party manufacturers, with LPI manufacturing engineering
- Build asset value and intellectual property protection through continuing development of a comprehensive patent portfolio (1 patent granted, 4 pending, more in the pipeline.)

### **Multiple Potential Applications**

Automotive

- Range Extender ICEs
- Primary Propulsion

**GM Volt** 



Tata \$2500 Car (Nano)



<sup></sup>√ Electric Generators

**Truck APUs** 



Military/Civilian Gensets



**Non-Auto Vehicles** 

Vectrix Electric Scooter



Honda Riding Mower



**Military** 

Unmanned Aerial Vehicles



Exo-Skeleton Armor



**Residential Co-Gen** 



Climate Energy FreeWatt



### **Company-Building Challenges**

- Experienced staff w. engine experience
  - Not in CT
- Supporting infrastructure machine shops, outsourced mfrs, test houses, etc.
- Go-to-Market:
  - Long OEM design-in cycle
  - Engines = scale business
  - Startup suppliers perceived as risky
- Maintain capital efficiency
  - Goal: < \$25M all in</p>

## Establish 2<sup>nd</sup> site in auto tech location

 Seek MI, Ohio, or Ontario gov't & local financing & assistance

- Pursue OEM strategy
- Gensets/APUs as initial commercial mkt
- Selective DoD applications
- Seek partner financing

### **Financials**

#### Sources of revenue

- Engine product sales
- Manufacturing licenses/royalties
- NRE engineering design services for partners

#### Revenue Forecast

Initial pilots and OEM contracts in 2009

### **Team**

#### Technology Development

- Nikolay Shkolnik,
  - PhD in Physics, Uconn
  - 20 patents
  - Founder of Quest Systems Inc, DARPA funded
  - Clean Energy Program Manager, GEN3 until 2007
- Alexander Shkolnik
  - PhD, MIT, expected May 2009 (Dynamics, Control)

#### Business Development

- Per Suneby
  - 25 years of experience with startup companies, a VC firm (Flagship Ventures), and F500 technology companies

#### Investors / Directors

- Bill Frezza, Adams Capital Management
- Andy Harrison, NorthWater Capital
- Advisory Board of Industry Experts











# Summary

- Huge markets (transportation & power generation), in turmoil – ripe for disruption
  - Autos and other vehicles must be re-invented
  - Energy efficiency and multi-fuel capability essential
- LPI is pursuing an engine systems approach:
  - Based fundamental thermodynamics vetted by industry experts
  - Strong IP position; opportunity to continue to innovate
  - OEM go-to-market strategy: Discussions underway with multiple players
- LPI will enter the market in 2009:
  - Engine prototype 1Q; initial pilot design-in wins & revenue
  - Sign 1-2 initial major partnerships (Joint dev., NRE/equity investment, lab trial)
  - Close Series B to ramp operations